

## THE LIST

# LARGEST OFFICE PROPERTY MANAGEMENT FIRMS

RANKED BY LOCAL SQUARE FEET OF  
OFFICE SPACE MANAGED

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## NOTES

Local is defined as St. Louis, St. Charles, Lincoln, Warren, Franklin, Washington and Jefferson counties and the city of St. Louis in Missouri; and Jersey, Madison, Clinton, St. Clair, Calhoun, Macoupin, Bond and Monroe counties in Illinois.

1. Estimate.
2. Formerly listed as Bandwidth Exchange Buildings and ranked no. 20 last year. The buildings were sold to Digital Realty Trust in Aug. 2007 and are now managed by CAPSTAR Commercial.
3. THF Realty sold three properties, leaving an estimated 140,000 sq. ft. of managed office space.

NM - not meaningful NR - not ranked

Source: the listed companies

## A DIFFERENT VIEW

RANKED BY SQUARE FEET OF OFFICE SPACE MANAGED COMPANYWIDE

COMPANY	SQUARE FEET
1 JONES LANG LASALLE <sup>1</sup>	470,000,000
2 CUSHMAN & WAKEFIELD	326,000,000
3 CB RICHARD ELLIS	249,000,000
4 GRUBB & ELLIS	240,000,000
5 COLLIERS TURLEY MARTIN TUCKER	212,000,000

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Office Buildings

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	Company address phone/fax Web site	(rank last year)	Square feet of office space managed locally	Geographic concentration(s)	Notable local properties managed	Top local executive(s)
1	<b>Colliers Turley Martin Tucker</b> 7701 Forsyth Blvd., Suite 500, St. Louis, Mo./63105 (314) 862-7100/(314) 862-1648 <a href="http://www.ctmt.com">www.ctmt.com</a>	(1)	15,150,000	St. Louis metro area	Pierre Laclède Center, US Bank Tower, Fifth Third Center	Dean Mueller
2	<b>Jones Lang LaSalle</b> 211 N. Broadway, St. Louis, Mo./63102 (314) 436-1212/(314) 436-7391 <a href="http://www.joneslanglasalle.com">www.joneslanglasalle.com</a>	(2)	6,325,000	Downtown, West County, Clayton	Metropolitan Square, Corporate Hill Campus, Bank of America Plaza	Henry Voges
3	<b>Balke Brown Associates</b> 1001 Highlands Plaza Drive W., St. Louis, Mo./63110 (314) 621-1414/(314) 208-0802 <a href="http://www.balkebrown.com">www.balkebrown.com</a>	(3)	5,037,289	St. Louis metro area	The Highlands at Forest Park, St. Louis Union Station Office Center, 500 N. Broadway, The Atrium, 40 West	Steven Brown
4	<b>CB Richard Ellis</b> 8235 Forsyth Blvd., Suite 1000, St. Louis, Mo./63105 (314) 655-6000/(314) 655-6100 <a href="http://www.cbre.com">www.cbre.com</a>	(4)	3,900,000	St. Louis metro area	Shaw Park Plaza, The Plaza in Clayton, St. Louis Place	Peter Krombach
5	<b>Duke Realty Corp.</b> 520 Maryville Centre Drive, St. Louis, Mo./63141 (314) 514-6700/(314) 514-6995 <a href="http://www.dukerealty.com">www.dukerealty.com</a>	(6)	3,439,233	St. Louis County	Interco Corporate Tower, Riverport Tower, Maryville Centre	Thomas Martin
6	<b>Grubb &amp; Ellis Management Services</b> 1801 Park 270 Drive, Suite 150, St. Louis, Mo./63146 (314) 439-5444/(314) 275-9467 <a href="http://www.grubbellis.com">www.grubbellis.com</a>	(5)	3,169,000	Downtown, North County, West County, O'Fallon, Mo.	CitiMortgage, IBM Technology Center, 1010 Market	Gerald Oliver
7	<b>Solon Gershman Inc.</b> 7 N. Bemiston, St. Louis, Mo./63105 (314) 862-9400/(314) 889-0611 <a href="http://www.gershmancommercial.com">www.gershmancommercial.com</a>	(8)	2,770,000	St. Louis metro area	Timberlake Corp. Center, Park 270 I & II, Woodlands Plaza II	Bruce Pompe
8	<b>Sansone Group</b> 120 S. Central, St. Louis, Mo./63105 (314) 727-6664/(314) 727-6101 <a href="http://www.sansonegroup.com">www.sansonegroup.com</a>	(7)	2,425,201	St. Louis metro area	National City Center, University Village Tower, Old Town Executive Center	Anthony Sansone Sr.
9	<b>Cozad Property Management Co.</b> 16 Sunnen Drive, Suite 164, St. Louis, Mo./63148 (314) 781-3000/(314) 781-3100 <a href="http://www.cozadgroup.com">www.cozadgroup.com</a>	(12)	2,200,000	West County, Mid County	Sunnen Business Park, Hanley Complex, Kenrick Plaza	G.T. Cozad Jr.
10	<b>Coldwell Banker Commercial CRA LLC</b> 8820 Ladue Road, St. Louis, Mo./63124 (314) 206-4600/(314) 206-4666 <a href="http://www.cbcstl.com">www.cbcstl.com</a>	(9, tied)	2,150,000	St. Louis metro area	Safety National Casualty buildings, Scottrade buildings and Kellwood Building	Bruce Brophy
11	<b>Scott Properties</b> 1065 Executive Pkwy., St. Louis, Mo./63141 (314) 542-0777/(314) 542-3607 <a href="http://www.scottproperties.com">www.scottproperties.com</a>	(9, tied)	2,045,000	West St. Louis County, Clayton, Downtown St. Louis	777 Ballas Medical Building, 100 N. Tucker Building, 955/1066 Belleverve Commons	Joe Scott
12	<b>EVS Realty Advisors Inc.</b> 701 Market St., St. Louis, Mo./63101 (314) 241-1175/(314) 241-4867 <a href="http://www.evsra.com">www.evsra.com</a>	(11)	1,454,000	Downtown St. Louis, Clayton, Riverport, West County	Gateway One, Magna Place, Riverport Lakes	J. John Reis
13	<b>The Koman Group</b> 1 CityPlace Drive, St. Louis, Mo./63141 (314) 993-5800/(314) 993-5826 <a href="http://www.komangroup.com">www.komangroup.com</a>	(13)	1,212,750	Creve Coeur	CityPlace I, City Place III, CityPlace VI	Bill Koman
14	<b>Cushman &amp; Wakefield Asset Services</b> 455 N. Cityfront Plaza, Suite 2800, Chicago, Ill./60611 (312) 470-1800/(312) 470-3800 <a href="http://www.cushwake.com">www.cushwake.com</a>	(15, tied)	1,000,000	St. Louis metro area	General American Insurance Co. South County Campus, The Crossings in West Port	Jack Houze
15	<b>A.M.C.I.</b> 6698 Keaton Corporate Pkwy., O'Fallon, Mo./63368 (636) 300-4448/(636) 300-4458 <a href="http://www.amcralestate.com">www.amcralestate.com</a>	(14)	965,780	St. Louis County, St. Charles County	Corporate Woods Office Buildings II & III, Riverport Commons IV	D. Jerry Leigh
16	<b>McEagle Properties LLC</b> 1001 Boardwalk Springs, O'Fallon, Mo./63368 (636) 561-9300/(636) 561-9301 <a href="http://www.mc-eagle.com">www.mc-eagle.com</a>	(21)	835,500	St. Charles County	MasterCard Global Technology and Operations Campus	Chris McKee
17	<b>White Co.</b> 1600 S. Brentwood Blvd., Suite 770, St. Louis, Mo./63144 (314) 961-4480/(314) 373-7777 <a href="http://www.white-co.com">www.white-co.com</a>	(17)	824,457	St. Louis	Center 40, Bank of America at West Port	Thomas White
18	<b>Sachs Properties Inc.</b> 400 Chesterfield Center, Chesterfield, Mo./63017 (636) 537-1000/(636) 537-0718 <a href="http://www.sachsproperties.com">www.sachsproperties.com</a>	(15, tied)	817,733	Chesterfield	Chesterfield Ridge Center, Roosevelt Office Building, Central Park Square I Office Building	Kathleen Higgins
19	<b>Sterling American Property Inc.<sup>1</sup></b> 720 Olive, St. Louis, Mo./63101 (314) 863-4900/No main fax <a href="http://www.sterlingamericanproperty.com">www.sterlingamericanproperty.com</a>	(19)	721,000	Downtown, Central West End, Clayton	Sevens Building, Laclède Gas Building, Park Frontenac	Matt Harvey
20	<b>Digital Realty Trust/CAPSTAR Commercial<sup>2</sup></b> 210 N. Tucker, St. Louis, Mo./63101 (314) 621-1226/(314) 586-1667 <a href="http://www.bandwidthexchangebuildings.com">www.bandwidthexchangebuildings.com</a>	(NM)	676,000	St. Louis metro area	Bandwidth Exchange buildings, 1 Savvis Parkway	Bradley Sachs
21	<b>Kelley Real Estate Inc.</b> 12444 Powerscourt, Suite 150, St. Louis, Mo./63131 (314) 965-6400/(314) 821-2567 <a href="http://www.kelleyre.com">www.kelleyre.com</a>	(22)	481,000	West St. Louis County	Manchester/270 Office Center	Joseph Kelley Jr.
22	<b>Gundaker Commercial Group</b> 7777 Bonhomme Ave., Suite 1310, St. Louis, Mo./63105 (314) 719-2000/No main fax <a href="http://www.gundakercommercial.com">www.gundakercommercial.com</a>	(NR)	417,262	St. Louis metro area, Lake St. Louis, Chesterfield	1010 Hanley Industrial Court, Gundaker Corporate Centre, Chesterfield Business Park	Anne Klene
23	<b>Kennedy Wilson Properties of Missouri</b> 1 City Centre, Suite 400, St. Louis, Mo./63101 (314) 231-4940/(314) 231-9316 None	(23)	375,752	Downtown	One City Centre	Chris Schamel
24	<b>THF Realty<sup>3</sup></b> 2127 Innerbelt Business Center, St. Louis, Mo./63114 (314) 429-0900/(314) 429-0999 <a href="http://www.thfrealty.com">www.thfrealty.com</a>	(18)	140,000	Clayton, Chesterfield	Park Place, The Plaza at Boone's Crossing	Michael Stenberg