

St. Louis Business Journal

Largest office property management firms

Ranked by square feet of office space managed locally

RANK/ PRIOR YEAR	COMPANY ADDRESS PHONE WEBSITE		SQUARE FEET OF OFFICE SPACE MANAGED LOCALLY	GEOGRAPHIC CONCENTRATIONS	NOTABLE LOCAL PROPERTIES MANAGED	TOP LOCAL EXECUTIVE(S)
1 1	Cassidy Turley 7700 Forsyth Blvd., 9th Floor, St. Louis, Mo. 63105 (314) 862-7100 www.cassidyturley.com		22,951,951	St. Louis metro area	U.S. Bank Tower, Creve Coeur Center, Centene Plaza	Tim Walsh
2 3	CB Richard Ellis 8235 Forsyth Blvd., Suite 1000, St. Louis, Mo. 63105 (314) 655-6000 www.cbre.com/stlouis		7,326,875	St. Louis metro area, Illinois	Pierre Laclède Center, Shaw Park Plaza, Wells Fargo campus, The Plaza in Clayton	Peter Krombach, Cathie Crowley
3 2	Jones Lang LaSalle Americas Inc. 211 N. Broadway, Suite 2900, St. Louis, Mo. 63102 (314) 261-7372 www.us.joneslanglasalle.com/stlouis		6,100,000	downtown St. Louis, West County, Clayton	Metropolitan Square, Bank of America Plaza, 211 N. Broadway, Crestwood Court, Monsanto Chesterfield campus, 800 Market, Corporate Hill, Union Station	Henry Voges
4 5	Balke Brown Associates Inc. 1001 Highlands Plaza Drive W., Suite 150, St. Louis, Mo. 63110 (314) 621-1414 www.balkebrown.com		3,243,589	city of St. Louis, St. Louis County, St. Charles County, Metro East and Southwest Illinois	The Highlands at Forest Park, St. Louis Union Station Office Centre, Riverport Commons IV, Green Mount Corporate Center	Steve Brown, Mike Donovan
5 7	Duke Realty Corp. 520 Maryville Centre Drive, Suite 200, St. Louis, Mo. 63141 (314) 514-6700 www.dukerealty.com		3,177,446	Clayton, Chesterfield, Creve Coeur, Earth City, Maryland Heights, Sunset Hills, Town and Country	Maryville Center, Laumeier Office Park, Lakeside Crossing, 101 S. Hanley, Riverport Tower	Thomas Martin
6 6	Sansone Group 120 S. Central Ave., Suite 500, St. Louis, Mo. 63105 (314) 727-6664 www.sansonegroup.com		2,921,310	St. Louis metropolitan area, southeast Florida	PNC Center, Corporate Plaza	Anthony Sansone Sr., James Sansone, Timothy Sansone, Douglas Sansone, Nicholas Sansone
7 8	Solon Gershman Inc. 7 N. Bemiston, St. Louis, Mo. 63105 (314) 862-9400 www.gershmancommercial.com		2,570,000	St. Louis metro area	Timberlake Corporate Center I, II and III, Park 270 I and II	Bruce Pompe
8 9	Colliers International¹ 1401 S. Brentwood Boulevard, Suite 675, St. Louis, Mo. 63144 (314) 373-3030 www.colliers.com		2,287,500	global	Gateway One, Magna Place, Riverport Lakes	Robert Guimbarda
9 4	Grubb & Ellis Management Services 1010 Market St., St. Louis, Mo. 63101 (314) 621-8676 www.grubb-ellis.com		1,818,729	downtown St. Louis, North County, West County, South County	Citi, 1010 Market St.	Carlye Wosmansky
10 14	The Koman Group LLC 6 CityPlace Drive, Suite 430, Creve Coeur, Mo. 63141 (314) 993-5800 www.komangroup.com; www.cityplacestl.com		1,744,000	St. Louis metro area	CityPlace campus	William Koman
11 10	Coldwell Banker Commercial 8820 Ladue Road, Suite 200, St. Louis, Mo. 63124 (314) 206-4600 www.cbcstl.com		1,350,000	St. Louis metro area	Safety National Building, Sunset Corporate Center, Kellwood Building, Fairways Building, Emerald Point, Woodlands Plaza III	Bruce Brophy
12 12	McEagle Properties LLC 1001 Boardwalk Springs Place, O'Fallon, Mo. 63368 (636) 561-9300 www.mc-eagle.com		1,150,000	St. Louis metro area, Illinois	NorthPark Development, Winghaven Development	Paul McKee Jr.
13 13	White Co. 1600 S. Brentwood Blvd., Suite 770, St. Louis, Mo. 63144 (314) 961-4480 www.white-co.com		1,124,793	St. Louis County	Center 40, Bank of America at Westport	Thomas White
14 15	Golub & Co. 111 Westport Plaza, Suite 550, St. Louis, Mo. 63146 (314) 576-7100 www.golubandcompany.com		1,095,428	St. Louis metro area	Westport Plaza, Creve Coeur office portfolio	Lisa Bulczak
15 16	Cushman & Wakefield² 100 S. Brentwood Blvd., Suite 222, St. Louis, Mo. 63105 (314) 863-4447 www.cushwake.com		1,000,000	St. Louis metro area	General American Insurance Co. South County campus, The Crossings in Westport	Jack Houze
16 17	Sachs Properties Inc. 400 Chesterfield Center, Chesterfield, Mo. 63017 (636) 537-1000 www.sachsproperties.com		817,733	Chesterfield	Chesterfield Ridge Center, Roosevelt Office Building, Central Park Square I office building	Kathleen Higgins
17 21	Cozad Commercial Real Estate Ltd. 16 Sunnen Drive, Suite 164, St. Louis, Mo. 63143 (314) 781-3000 www.cozadgroup.com		806,095	mid-St. Louis County, West County	Sunnen Business Park, Walker Medical Building, Woodlands Plaza II	G.T. Cozad Jr., G.T. Cozad III
18 18	Digital Realty Trust Inc. 210 N. Tucker Blvd., Suite 343, St. Louis, Mo. 63101 (314) 335-3800 www.digitalrealtytrust.com		690,632	St. Louis metro area	210 N. Tucker Blvd., 900 Walnut Street, 1 Savvis Parkway in Town and Country	William Stockmann
19 20	Rafco Properties Inc. 7711 Carondelet Ave., Suite 303, Clayton, Mo. 63105 (314) 721-8427 www.rafcoprop.com		606,678	Clayton, Midtown	Centene Center	Tobias Rafael, Tina Rafael, Lena Gunn
20 22	Kelley Real Estate Inc. 12444 Powerscourt Drive, Suite 150, St. Louis, Mo. 63131 (314) 965-6400 www.kelleyre.com		464,000	West County	Manchester/270 Office Center	Joseph Kelley Jr.
21 24	Gundaker Commercial Group Inc. 100 Chesterfield Business Parkway, Suite 300, Chesterfield, Mo. 63005 (636) 728-5100 www.gundakercommercial.com		404,131	St. Louis County	Gundaker Corporate Center	Michael Hejna
22 23	BEB Management³ 425 S. Woods Mill Road, Suite 290, Town and Country, Mo. 63017 (314) 542-4000 none		338,000	St. Louis metro area	Woods Mill Pointe, 8421 St. John Industrial	Robert Guller
23 25	Johnson Group Inc. 1714 Deer Tracks Trail, Suite 100, Town and Country, Mo. 63131 (314) 862-3000 www.j-group.com		285,003	St. Louis metro area	Johnson Group Building	David Johnson, Daniel Johnson, Sheldon Johnson
24 NR	THF Realty Inc 2127 Innerbelt Business Center Drive, St. Louis, Mo. 63114 (314) 429-0900 www.thfrealty.com		203,291	St. Louis County	Boone's Office Center in Chesterfield, Maryland Park in Clayton, Innerbelt Business Center in Overland	Michael Staenberg
25 NR	Principal Commercial Real Estate Co. 15455 Conway Road, St. Louis, Mo. 63017 (314) 270-5991 www.principalcre.com		200,000	St. Louis County, Washington, Mo.	Conway Business Center, Washington Business Center	Gary Parker, Dan Merlo, Dan Dokovic, Kent Evans

Notes: Local is defined as St. Louis, St. Charles, Lincoln, Warren, Franklin, Jefferson and Washington counties and the city of St. Louis in Missouri; and Calhoun, Jersey, Macoupin, Madison, Bond, Clinton, St. Clair and Monroe counties in Illinois. Scott Properties, ranked 11th last year, declined to participate. A.M.C.I. Inc., ranked 19th last year, did not rank this year.

1. Listed last year as EVS Realty Advisors. Colliers International announced in December 2010 that it had acquired a controlling interest in EVS Realty Advisors.

2. Listed last year as Gateway Commercial. Gateway Commercial is an independently owned and operated member of the Cushman & Wakefield Alliance.

3. Listed last year as Curator Commercial Management.

NR - Not Ranked