

# St. Louis Business Journal

## Largest office property management firms

Ranked by square feet of office space managed locally

RANK/ PRIOR YEAR	COMPANY ADDRESS PHONE   WEBSITE	SQUARE FEET OF OFFICE SPACE MANAGED LOCALLY: 2013 2012	TOTAL LOCAL EMPLOYEES	GEOGRAPHIC CONCENTRATIONS	NOTABLE LOCAL PROPERTIES MANAGED	TOP LOCAL EXECUTIVE(S)
1 1	<b>Cassidy Turley</b> 7700 Forsyth Blvd., 9th Floor, St. Louis, Mo. 63105 (314) 862-7100   www.cassidyturley.com	<b>23,880,382</b> 22,688,432	850	St. Louis Metro area	Edward Jones Campus, BJC Medical Office Buildings, U.S. Bank Tower, Creve Coeur Center, Centene Plaza, Westport Plaza, Timberlake Corporate Center	Brian Ungles
2 2	<b>CBRE Inc.</b> 190 Carondelet Plaza, Suite 1400, St. Louis, Mo. 63105 (314) 655-6000   www.cbre.com/stlouis	<b>13,183,160</b> 7,487,012	283	downtown St. Louis, Clayton, West County	Pierre Laclede Center, The Plaza in Clayton, Shaw Park Plaza, Gateway Tower, the Monsanto Campus	Cathie Crowley cathie.crowley@cbre.com
3 3	<b>Jones Lang LaSalle</b> 211 N. Broadway, Suite 2900, St. Louis, Mo. 63102 (314) 261-7372   www.us.joneslanglasalle.com/stlouis	<b>6,000,000</b> 5,180,000	155	downtown St. Louis, Clayton, West County	Metropolitan Square, Bank of America Plaza	Lynn Schenck, Terry Steve, Henry Voges
4 6	<b>Balke Brown Transwestern</b> 7001 Highlands Plaza Drive W., Suite 150, St. Louis, Mo. 63110 (314) 621-1414   www.balkebrown.com	<b>3,747,831</b> 3,081,303	65	city of St. Louis, St. Louis and St. Charles counties, Metro East and southwest Illinois	The Highlands at Forest Park, St. Louis Union Station Office Centre, Riverport Commons IV, Maryland Place, Green Mount Corporate Center	Steven Brown, Mike Donovan, Chris Zoelner
5 5	<b>Duke Realty Corp.</b> 520 Maryville Centre Drive, Suite 200, St. Louis, Mo. 63141 (314) 514-6700   www.dukerealty.com	<b>3,146,446</b> 3,100,000	39	Clayton, Chesterfield, Creve Coeur, Earth City, Maryland Heights, Sunset Hills, Town and Country	101 South Hanley, Riverport Tower, 635-645 Maryville Center, Laumeier Office Park	Toby Martin
6 4	<b>Solon Gershman Inc.</b> 7 N. Bemiston, St. Louis, Mo. 63105 (314) 862-9400   www.gershmancommercial.com	<b>3,100,000</b> 3,400,000	DD	St. Louis metro area	Safety National Building, Park 270 I and II, Kellwood Building, 660-670 Mason Ridge, Barrett Woods Corporate Center	Thomas Stern, Bruce Pompe, Bruce Brophy
7 NR	<b>The Maune Co.</b> 7711 Bonhomme Ave., Suite 310, St. Louis, Mo. 63105 (314) 862-1777   www.maune.com	<b>2,600,000</b> 2,600,000	20	St. Louis, Clayton, St. Charles, Metro East, Westport	The Equity Building in Clayton (7711 Bonhomme Ave.), 1810 Craig Road, 612 N. Second Street, 908 Lafayette	Ramsay Maune ramsey@maune.com
8 7	<b>Colliers International</b> 1401 S. Brentwood Blvd., Suite 700, St. Louis, Mo. 63144 (314) 373-3030   www.colliers.com/stlouis	<b>2,270,000</b> 2,200,000	45	downtown St. Louis, Clayton, St. Louis County	Peabody Plaza, Magna Place, Riverport Lakes	Robert Guimbarda bob.guimbarda@colliers.com
9 8	<b>Scott Properties and Affiliates</b> 1065 Executive Parkway, St. Louis, Mo. 63141 (314) 542-0777   www.scottproperties.com	<b>2,000,000</b> 2,000,000	25	Creve Coeur, Chesterfield, Town and Country, Clayton	777 S. New Ballas, 456 and 522 N. New Ballas, Chapel Hill II, Bellerive Commons I and II, Westland Office, WestChase Office, Town and Country Medical Building	Joe Scott Sr., Sharon Botkin
10 9	<b>Sansone Group</b> 120 S. Central Ave., Suite 500, St. Louis, Mo. 63105 (314) 727-6664   www.sansonegroup.com	<b>1,718,961</b> 1,798,644	160	St. Louis metro area	Clayton Central (PNC Center), Corporate Plaza, Bonhomme Place, Charter Commons, Charter Headquarters	Jim Sansone
11 11	<b>White Co.</b> 1600 S. Brentwood Blvd., Suite 770, St. Louis, Mo. 63144 (314) 373-7777   www.white-co.com	<b>1,646,188</b> 1,707,688	10	St. Louis County	Center 40, Bank of America & K-V Pharmaceutical	Thomas White
12 10	<b>The Koman Group, LLC</b> Six CityPlace Drive, Suite 430, Creve Coeur, Mo. 63141 (314) 993-5800   www.komangroup.com, www.cityplacestl.com	<b>1,197,952</b> 1,762,902	25	downtown St. Louis, Creve Coeur	CityPlace Campus, Cupples 9	Bill Koman, Jason Braidwood, Julie Panagos
13 14	<b>Cozad Commercial Real Estate Ltd.</b> 16 Sunnen Drive, Suite 164, St. Louis, Mo. 63143 (314) 781-3000   www.cozadgroup.com	<b>1,186,451</b> 1,108,998	26	mid-St. Louis County, West County, St. Charles, South St. Louis County, North St. Louis County	Sunnen Business Park, Walker Medical Building, Woodlands Plaza II, Chesterfield Valley Medical Building II	G.T. Cozad Jr. gt@cozadgroup.com, G.T. Cozad III gt3@cozadgroup.com
14 15	<b>Sachs Properties Inc.</b> 400 Chesterfield Center, Chesterfield, Mo. 63017 (636) 537-1000   www.sachsproperties.com	<b>850,000</b> 850,000	20	Chesterfield	Chesterfield Ridge Center, Roosevelt Building, Central Park Square I	Stephen Sachs ssachs@sachsproperties.com
15 16	<b>Cushman &amp; Wakefield Gateway Commercial</b> 101 S. Hanley Road, Suite 1400, St. Louis, Mo. 63105 (314) 863-4447   www.gateway-commercial.com	<b>792,330</b> 831,355	8	St. Louis metro area	Chesterfield Exchange, Westport Business Center, Westline Corporate Center, Big Brothers Big Sisters Building, St. Elizabeth's Hospital Medical Office Building portfolio	Kevin Gallagher kgallagher@gateway-commercial.com
16 19	<b>BEB Management</b> 500 N. Broadway, Suite 150, St. Louis, Mo. 63102 (314) 542-4000   none	<b>720,000</b> 619,000	7	downtown St. Louis, West County, North County	500 N. Broadway, Woods Mill Pointe, 8421 St. John Industrial	Robert Guller rguller@bebmanagement.com
17 17	<b>Digital Realty</b> 210 N. Tucker Blvd., Suite 343, St. Louis, Mo. 63101 (314) 335-3800   www.digitalrealtytrust.com	<b>690,632</b> 690,632	DD	St. Louis metro area	210 N. Tucker Blvd. and 900 Walnut St. downtown, 1 Savis Parkway in Town and County	William Stockmann wstockmann@digitalrealty.com
18 18	<b>Rafco Properties Inc.</b> 7711 Carondelet Ave., Suite 303, Clayton, Mo. 63105 (314) 721-8427   www.rafcoprop.com	<b>603,907</b> 619,264	64	Clayton	Centene Plaza, 7700 Forsyth Blvd.	Tobias Rafael tobias@rafcoprop.com, Tina Rafael tina@rafcoprop.com
19 13	<b>McEagle Properties LLC</b> 1001 Boardwalk Springs Place, O'Fallon, Mo. 63368 (636) 561-9300   www.mceagle.com	<b>550,000</b> 550,000	9	St. Louis metro area, Metro East	NorthPark Development, Wingham Development	Paul McKee Jr. pjmckee@mceagle.com
20 21	<b>Kelley Real Estate Inc.</b> 12444 Powerscourt Drive, Suite 150, St. Louis, Mo. 63131 (314) 965-6400   www.kelleyre.com	<b>464,000</b> 460,000	4	West County	Manchester/270 Office Center	Joseph Kelley Jr.
21 20	<b>Hilliker Corp.</b> 2001 S. Hanley, Suite 300, St. Louis, Mo. 63144 (314) 781-0001   www.hillikercorp.com	<b>304,482</b> 150,000	21	Bridgeton, Brentwood, Cottleville, Florissant, Kirkwood, city of St. Louis	J. Milton Turner Office Building	H. Meade Summers III hsummers@hillikercorp.com
22 22	<b>Johnson Group Inc.</b> 1714 Deer Tracks Trail, Suite 100, Town & Country, Mo. 63131 (314) 862-3000   www.jgroup.com	<b>285,000</b> 285,000	DD	St. Louis metro area	Regions Bank in Ladue, Bel Aire Office Park	David Johnson
23 23	<b>Gundaker Commercial Group</b> 100 Chesterfield Business Parkway, Suite 300, Chesterfield, Mo. 63005 (636) 728-5100   www.gundakercommercial.com	<b>185,033</b> 185,000	DD	St. Louis County, St. Charles County	Gundaker Corporate Centre, Gundaker Commercial Center	Michael Hejna mhejna@gundakercommercial.com
24 25	<b>Koch Development Co.</b> 222 S. Central Ave., Suite 1100, Saint Louis, Mo. 63105 (314) 333-5624   www.kochdevelopment.com	<b>184,126</b> 184,126	16	Clayton, South St. Louis County	222 S. Central Ave.	David Busker
25 NR	<b>The Staenberg Group</b> 2127 Innerbelt Business Center Drive, Suite 310, St. Louis, Mo. 63114 (314) 513-1500   www.tsgproperties.com	<b>148,431</b> NA	12	St. Louis County	Maryland Park in Clayton, Innerbelt Business Center in Overland	Michael Staenberg

Notes: Local is defined as St. Louis, St. Charles, Lincoln, Warren, Franklin, Jefferson and Washington counties and the city of St. Louis in Missouri; and Calhoun, Jersey, Macoupin, Madison, Bond, Clinton, St. Clair and Monroe counties in Illinois. The listed square footage of office space managed locally is as of March 1, 2013 and March 1, 2012. Chicago-based Golub & Co., ranked 12th last year, and THF Realty Inc., ranked 24th last year, did not rank this year. The Staenberg Group, launched in September 2012, manages St. Louis area office space attributed last year to THF Realty.  
NR - Not Ranked, NA - Not Applicable, DD - Declined to Disclose