

St. Louis Business Journal
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THE LIST

157 193 177

LARGEST COMMERCIAL DEVELOPERS

RANKED BY TOTAL SQUARE FEET OF COMMERCIAL SPACE UNDER CONTRACT IN 2005

RESEARCHED BY JENNIE GOODMAN

NOTES

List only includes developers who actively developed in 2005. The St. Louis metropolitan area includes the city of St. Louis and St. Louis, St. Charles, Jefferson, Warren, Franklin and Lincoln counties in Missouri, and Madison, St. Clair, Monroe, Clinton and Jersey counties in Illinois.
 1. List is ranked by total square feet developed or under contract in 2005 (year to date) for St. Louis metro area only. Commercial space is defined as office, research and development, hotel, parking, retail and warehouse structures.
 2. FTE stands for full-time equivalent.
 3. Figures are an estimate.

Source: the listed companies

**Next week's lists:
 Moving & Storage Cos.,
 Retail property management firms**

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Rank	Company address phone/fax Web site	(rank last year)	Total square feet of commercial space developed or under contract in:		Total FTE employees	Square feet of commercial space owned: St. Louis metro area companywide	Sample of local projects	Principal(s)
			2005	2004				
1	THF Realty 2127 Innerbelt Business Center, St. Louis, Mo./63114 (314) 429-0900/(314) 429-0999 www.thfrealty.com	(1)	2,250,000 2,533,000		100	6,300,000 20,000,000	Chesterfield Commons, Telegraph Crossing, Eureka Town Center, The Plaza In Clayton, O'Fallon Pointe	E. Stanley Kroenke, Michael Staenberg
2	Sansone Group 120 S. Central Ave., Suite 500, St. Louis, Mo./63105 (314) 727-6664/(314) 727-6101 www.sansonegroup.com	(5)	1,988,500 2,370,000		155	3,278,849 3,299,469	Shoppes at Cross Keys, Plaza on the Boulevard, Prairie Crossing	Anthony Sr., James, Anthony Jr., Timothy and Douglas Sansone
3	The DESCO Group 8040 Forsyth Blvd., St. Louis, Mo./63105 (314) 994-4444/(314) 994-4073 www.descogroup.com	(4)	1,312,673 779,600		50	4,891,184 6,282,717	Loughborough Commons, Old Post Office, Ninth Street Garage, Kirkwood Commons, Edwardsville Commons, The Shoppes at Lake Saint Louis	Mark Schnuck
4	Gundaker Commercial Group 2458 Old Dorsett Road, St. Louis, Mo./63043 (314) 298-5100/(314) 298-5140 www.gundakercommercial.com	(3)	1,250,290 1,145,000		72	1,222,459 1,335,459	Chesterfield Towne Centre, Dillard's Building	Gordon Gundaker Jr., Michael J. Hejna, Gregory Lee, David Morris, Michael Seidel, Mary Mercurio
5	TRISTAR Business Communities LLC ³ 390 S. Woods Mill Road, Chesterfield, Mo./63017 (314) 291-9999/(314) 878-5101 www.tristarbc.com	(2)	1,198,000 1,198,000		11	1,230,000 1,230,000	Progress Point, Park 370, Gateway Commerce Center, Redevelopment of Clarkson & Clayton	Rod Thomas, Michael Towerman
6	Opus Northwest LLC 14755 N. Outer Forty, Chesterfield, Mo./63017 (636) 537-9696/(636) 537-8777 www.opuscorp.com	(7)	1,155,000 480,000		5	150,000 24,000,000	One Chesterfield Place, Park East Tower, Dardenne Town Square	Mark Rauenhorst
7	McEagle Properties LLC 1001 Boardwalk Springs Place, O'Fallon, Mo./63366 (636) 561-9300/(636) 561-9301 www.mceagle.com	(8)	616,712 404,112		18	932,967 932,967	NorthPark, Hazelwood, Caledonia, Park Place, Sunset Place, Summit Place, Missouri Research Park	Paul McKee Jr.
8	Balke Brown Associates Inc. 1001 Highlands Plaza Drive W., St. Louis, Mo./63110 (314) 621-1414/(314) 802-0802 www.balkebrown.com	(10)	583,000 522,000		30	3,200,000 3,200,000	The Highlands at Forest Park, Fountain Lakes Commerce Center, St. Louis Commerce Center, Green Mount Lakes Apartments, Fairview Heights Executive Office Park	Gary Balke, Steve Brown, Don Land, Jim Tainter
9	G.J. Grewe Inc. 9109 Watson Road, St. Louis, Mo./63119 (314) 962-6300/(314) 962-7877 www.gjgrewe.com	(6)	500,000 500,000		23	2,600,000 2,600,000	Gravois Bluffs, Mid Rivers Plaza, Watson Plaza, Butler Hill Square, Sugar Creek Plaza, Dillon Plaza	Gary, Michael and Christine Grewe
10	Pace Properties Inc. 1401 S. Brentwood Blvd., St. Louis, Mo./63144 (314) 968-9898/(314) 968-5050 www.paceproperties.com	(9)	310,000 300,000		41	1,800,000 1,800,000	The Boulevard Saint Louis, Fenton Commons	Mark Sedgwick, Robert Sherwood, Joseph Ciapciak