

St. Louis Business Journal  
 St. Louis City County  
 St. Louis MO

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May 27- June 2, 2005

# LARGEST COMMERCIAL REAL ESTATE FIRMS

Ranked by number of local, active licensed commercial agents

	Company address phone/fax Web site	(rank last year)	Total local active licensed agents	Total local staff	Designated Realtor(s)
<b>1</b>	<b>Colliers Turley Martin Tucker</b> 7701 Forsyth Blvd., Suite 500, St. Louis, Mo./63105 (314) 862-7100/(314) 862-1648 www.ctmt.com	(1)	179	363	Clarence Turley
<b>2</b>	<b>Solon Gershman Inc.</b> <sup>1</sup> 7 N. Bemiston, St. Louis, Mo./63105 (314) 862-9400/(314) 889-0611 www.gershmancommercial.com	(NM)	37	60	Tom Stern
<b>3</b>	<b>Grubb &amp; Ellis Krombach Partners</b> 7701 Forsyth Blvd., Suite 700, St. Louis, Mo./63105 (314) 863-4888/(314) 854-0699 www.krombachpartners.com	(10)	28	48	Peter Krombach
<b>4</b>	<b>Realty Exchange</b> 2203 S. Big Bend, St. Louis, Mo./63117 (314) 647-2220/(314) 647-5107 www.remultifamily.com	(6)	27	27	Robert Kahn
<b>4</b>	<b>Coldwell Banker Commercial CRA LLC</b> 8820 Ladue Road, St. Louis, Mo./63124 (314) 206-4600/(314) 206-4666 www.cbcsstl.com	(3, tied)	27	48	Gregory Nooney Jr.
<b>6</b>	<b>Pace Properties Inc.</b> 1401 S. Brentwood, Suite 100, St. Louis, Mo./63144 (314) 968-8898/(314) 968-5050 www.paceproperties.com	(11, tied)	26	35	Mark Sedgwick
<b>6</b>	<b>Trammell Crow</b> 8000 Maryland Ave., Suite 850, St. Louis, Mo./63105 (314) 721-4477/(314) 726-2532 www.trammellcrow.com	(7, tied)	26	76	Jeffrey Zornes
<b>8</b>	<b>Gundaker Commercial Group</b> 2458 Old Dorsett Road, Suite 110, St. Louis, Mo./63043 (314) 298-5100/(314) 298-5140 www.gundakercommercial.com	(3, tied)	24	72	Michael Hejna
<b>9</b>	<b>CB Richard Ellis</b> 8112 Maryland Ave., Suite 101, St. Louis, Mo./63105 (314) 889-1500/(314) 889-1515 www.cbre.com/stlouis	(2)	21	38	Mark Palmer
<b>10</b>	<b>Sansone Group</b> 120 S. Central, Suite 500, St. Louis, Mo./63105 (314) 727-6664/(314) 727-6101 www.sansonegroup.com	(9)	19	150	Timothy Sansone
<b>11</b>	<b>Hilliker Corp.</b> 2001 S. Hanley, Suite 300, St. Louis, Mo./63144 (314) 781-0001/(314) 781-1159 www.hillikercorp.com	(11, tied)	18	18	Ben Hilliker
<b>11</b>	<b>Michelson Organization</b> 7701 Forsyth Blvd., Suite 900, St. Louis, Mo./63105 (314) 862-7080/(314) 862-7804 www.michelsonrealty.com	(7, tied)	18	40	Bruce Michelson, Timothy Berry
<b>13</b>	<b>Jones Lang LaSalle Americas Inc.</b> 10 S. Broadway, Suite 100, St. Louis, Mo./63102 (314) 421-3480/(314) 421-1263 www.am.joneslanglasalle.com	(15, tied)	13	35	Henry Voges Jr.
<b>14</b>	<b>Balke Brown Associates</b> 1001 Highlands Plaza W., Suite 150, St. Louis, Mo./63110 (314) 621-1414/(314) 802-0802 www.balkebrown.com	(20, tied)	12	32	Steve Brown
<b>14</b>	<b>THF Realty</b> 2127 Innerbelt Business Center Drive, St. Louis, Mo./63105 (314) 429-0900/(314) 429-0999 www.thfrealty.com	(15, tied)	12	95	Michael Staenberg
<b>14</b>	<b>Central Realty LLC</b> 331 W. Thornton Ave., St. Louis, Mo./63119 (314) 862-5557/(314) 862-7996 www.central-realty.com	(15, tied)	12	20	Robert Horn
<b>14</b>	<b>Lechner Realty Group</b> 12882 Manchester Road, Suite 201, St. Louis, Mo./63131 (314) 909-8100/(314) 909-0607 www.lechnerrealty.com	(22, tied)	12	12	Steven Lechner
<b>18</b>	<b>Walpert Properties</b> 11457 Olde Cabin Road, 2nd Floor, St. Louis, Mo./63141 (314) 567-1221/(314) 567-9289 www.walpertproperties.com	(13, tied)	10	37	Robert Walpert
<b>19</b>	<b>Kenneth Johnson Agency</b> 9 Park Place, Swansea, Ill./62226 (618) 277-0505/(618) 277-8984 www.kjaccommercial.com	(18)	9	11	Phil Johnson
<b>19</b>	<b>Cushman &amp; Wakefield of Missouri Inc.</b> 530 Maryville Centre Drive, Suite 220, St. Louis, Mo./63141 (314) 514-0600/(314) 514-0166 www.cushwake.com	(20, tied)	9	28	Christopher Fox
<b>19</b>	<b>Duke Realty Corp.</b> 635 Maryville Centre, Suite 200, St. Louis, Mo./63141 (314) 212-8000/(314) 212-8299 www.dukerealty.com	(22, tied)	9	66	Whitaker Varley
<b>22</b>	<b>The DESCO Group</b> 8040 Forsyth Blvd., St. Louis, Mo./63105 (314) 994-4444/(314) 994-4073 www.descogroup.com	(13, tied)	8	48	Mark Schnuck
<b>22</b>	<b>McKelvey Properties</b> 2010 Bluestone Drive, St. Charles, Mo./63303 (636) 669-9111/(636) 669-9117 www.mckelveyproperties.com	(15, tied)	8	5	Shari Nevels
<b>22</b>	<b>Casco Enterprises/Casco Real Estate</b> 10877 Watson Road, St. Louis, Mo./63127 (314) 238-1110/(314) 821-4162 None	(25, tied)	8	10	James Alberts
<b>25</b>	<b>Lee &amp; Associates</b> 101 S. Hanley Road, Suite 1150, St. Louis, Mo./63105 (314) 480-4100/(314) 480-4140 www.lee-associates.com	(NR)	7	8	Anthony Hasek III

1. Solon Gershman bought Follman Properties in April 2005. Follman ranked No. 3 (tied) on last year's list.

NR - not ranked last year NM - not meaningful

Sources: Missouri Real Estate Commission and the listed firms

Researched by Julia M. Johnson